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Caterpillar and Energyst sign agreement on international power projects

Extensive collaboration planned to better serve IPP market

PEORIA, IL – [Caterpillar Inc.](#) and [Energyst Cat Rental Power](#) today announced that the companies have signed a five-year agreement to globally develop temporary power solutions. By working with Caterpillar, Energyst will further strengthen its position in the international power projects (IPP) market by offering readily available, competitively priced power solutions from Caterpillar supported by partnerships within the extensive Cat® dealer network.

“Energyst has demonstrated expertise in deploying large projects worldwide and we see great opportunities in the IPP market,” said Gary Smith, chief executive officer of Energyst. “By putting this ‘dream team’ together with Caterpillar, we are uniquely positioned to leverage the key Cat distribution network in our territories and provide solutions of the highest value to our customers.”

“The experience we gain with Energyst will allow Caterpillar to continue our growth in the international power projects business,” said Bill Rohner, Caterpillar vice president with responsibility for electric power. “Through this agreement, we are able to provide the engineering, product expertise and experience to meet the growing temporary power solutions needs of our current and future customers.”

Energyst and the IPP Market

Energyst provides worldwide coverage through a vast network of depots that collaborate with Caterpillar dealers for local know-how and expertise. Working together, this combination can exceed customer expectations with the most innovative and responsive power and temperature

control rental solutions and service. For example, Energyst successfully deployed 60 MW for a large energy company in Argentina earlier this year, and an additional 50 MW is scheduled for placement over the next six weeks.

Caterpillar is a leader in the power generation marketplace with power systems engineered to deliver unmatched durability, reliability and value. The company offers worldwide product support, with parts and service available globally through the Cat authorized service and dealer network. In addition, dealer service technicians are trained to service every aspect of Cat equipment.

For more information, visit www.catelectricpowerinfo.com/pr or e-mail cat_power@cat.com. To interact with other power generation professionals in our online community, register at www.catelectricpowerinfo.com/connect.

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About Energyst

Energyst Cat Rental Power is a pan-european company formed by Caterpillar and 10 of its Cat dealers to be the exclusive Cat dealer in Europe for innovative and responsive rental power and temperature control solutions, and Energyst provides coverage worldwide by collaborating with local Cat dealers.

Energyst offers an extensive, modern and environmentally friendly fleet comprised of Cat power solutions from 20 kVA up to multi-megawatt installations. The extensive range of equipment includes self-contained power generation modules, transformers and load banks as well as temperature control equipment, switchgear, distribution boxes and cables.

About Caterpillar

For more than 80 years, Caterpillar Inc. has been making progress possible and driving positive and sustainable change on every continent. With 2010 sales and revenues of \$42.6 billion, Caterpillar is a technology leader and the world's leading manufacturer of construction and mining equipment, clean diesel and natural gas engines and industrial gas turbines.

More information is available at www.cat.com.

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